



Demo Stock Classification

The following demo stock classification system is divided into three sections, Prestige products, Core products, and house branded speakers. Each of these sections has been divided Best (B1), Good (B2), and Fair (B3) condition. The classification scale is most stringent for Prestige, a little more forgiving for Core, and fairly lenient for House brands.

Prestige Products – Arcam, JBL Synthesis, Fatman, Roth and Audioaccess

B1: Best condition. The visible exterior of the packaging, the “beauty” aspect is on par with a New-In-Box (NIB) item, and therefore blemish free. Inside the packaging, the item is wrapped and packaged in a manner that it could pass as a NIB item. Any items inside are protected in original plastic bags or foam wrapping. Also, protective foam bumpers and formers are unbroken and in a NIB condition.

The item itself is free of any physical blemishes, including finger prints and smudges that would indicate that the product was previously handled. All applicable protective films are present on the included accessories and the item itself. All included accessories must be supplied and presented in a manner indicative of an NIB item.

The item is in its original packaging and the serial number corresponds to the number on the package.

B2: Good Condition. The visible exterior of the packaging may be compromised with a small tear or a puncture even if the item is NIB. Inside the packaging, the item is wrapped in a suitable NIB manner though the packing material may not be original. {Example: an electronic component originally shipped wrapped in a protective foam sheet with Styrofoam formers around the item. After the re-packing process, the inner foam sheet was substituted with a protective plastic bag then the original foam formers are added. }

The carton appears to have been previously opened and the item appears to have been handled. The protective films may no longer be present on the item or accessories. All required accessories are included. Comparable substitutions of the originally supplied batteries, interconnect cables, speaker wires, etc, may have occurred during the re-packaging process. The original Owner’s Manual may have been substituted with a re-printed or photo copied version.

The physical condition of the item is near that of a NIB item; but exhibits other evidence of having been previously handled though no physical damage (scratches or otherwise) are present on the product.

Serial numbers on both the item and the packaging may not correspond due to the repackaging process.

B3: Fair Condition. The item may not be in original designated packaging. Substitutions for other suitable packaging, both external and internal may have occurred. The item could be re-packaged in an unbranded brown carton.

Appropriate internal packaging is applied to protect the item during transport. Internal packaging material most likely is not original either in product wrapping material or formers.

Physical blemishes including scratches, dents, chips, discoloration, tears in grille materials, etc are common with this tier of stock. Major accessories such as remote controls and antennas are supplied. Minor accessories such as batteries, interconnects, speaker wire, floor spikes, etc may not be supplied with the item.

Core Products – Harman/Kardon, Nakamichi, Nuvo, Breathe Audio, Empower, JBL, Infinity, Mission

B1: Best condition. The Exterior of the beauty carton is virtually perfect though it is allowed to contain small punctures and tears. Inside packaging, the item is wrapped and packaged in a manner that it could pass as a NIB item. Any items inside are to be protected in un-torn plastic bags or foam wrapping. Protective foam bumpers and formers are to be unbroken and in a NIB condition.

The item itself is free of any physical blemishes, including finger prints and smudges. Any protective films should still be present on the included accessories or the item itself. All included accessories must be supplied and appear NIB.

The item is in its original packaging and the serial number corresponds to the number on the package.

B2: Good Condition. The visible exterior of the packaging shows tears, marks, punctures and other indicators revealing carton was previously opened. Inside the packaging, the item is wrapped in a suitable NIB manner though the internal packing material may not be original.

The item's state is near that of NIB. Finger prints and other evidence of having been previously handled though no physical damage (scratches or otherwise) is present on the product.

The protective films are no longer present on the item or accessories. All required accessories are included. Equivalent substitutions of the originally supplied accessories such as batteries, interconnect cables, speaker wires, etc, have occurred during the re-packaging process. The original Owner's Manual may have been substituted with a re-printed or photo copied version.

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B3: Fair Condition. The item may not be in original designated packaging. Substitutions for other suitable packaging, both external and internal may have occurred. The item could be re-packaged in an unbranded brown carton.

Appropriate internal packaging is applied to protect the item during transport. Internal packaging material is not original either in product wrapping material or formers.

The physical appearance of the item may contain blemishes including scratches, dents, chips, discoloration, tears in grille materials, etc. Main accessories such as remote controls and antennas are present. Secondary accessories such as batteries, interconnects, speaker wire, floor spikes, etc may not be supplied with the item.

House Branded Speakers – Sinclair Audio, Ikon Audio, Quest, PA, SoundStage

B1: Best Condition. External packaging exhibits tears, marks, and punctures revealing the fact that the carton was previously opened. Inside the packaging, the item is wrapped in a suitable NIB manner though the packing material may not be original.

The product appears NIB in physical condition. All grilles and accessories are included and are blemish free.

B2: Good Condition. Exterior packaging appears damaged and rough. Interior packaging is not original though the item is securely packaged.

The product has small blemishes, scratches and marks alluding to fact that the items have been handled. Grilles are included and smaller accessories such feet or floor spikes are supplied though not original.

B3: Fair Condition. External packaging is not original.

The product has at least one of the following imperfections: blemishes, discoloration, scratches, dents, marks and peeling of the finish. Grilles may not be included or have some damage such as broken fastener pins. Accessories are not included.

The tier rating of B1, B2 or B3 does not affect the warranty period offered on the item.